

December 11th, 2011

Dale L. Hahs
Executive Director
Energy Services Coalition

Re: Energy Savings Performance Contracts (ESPC)

Dear Active ESC Members:

Municipal Capital Markets Group, Inc. ("MCM") is pleased to join the coalition to be a financial partner in funding the energy performance projects. Saving America's building owners and tenant costs while upgrading needed infrastructure is one of our mutual goals. As a fully registered investment bank with the FINRA (Finance Industry Regulatory Authority), MSRB (Municipal Securities Rule Making Board), and a member of SIPC (Securities Investment Protection Corporation), we provide a unique opportunity for Investor's and ESCO's. We can structure leases and buy bonds as a principal for both municipal and commercial projects.

For over 20 years MCM has perfected a "Design, Build, Finance" process with architects, engineers, and contractors at the early design stages to help customers determine the best way to complete a project. We have experience in the energy field working with utility generation and distribution systems. We try leverage Federal and State Grant / Loan programs and are actively involved in the regulatory and legislative policy landscape within the following: DOE, NREL, USDA, EPA, and the OED (Office of Economic Development).

On staff, we have CPA's with thorough knowledge of GASB and FASB IRS accounting rules. All partners of MCM have 30+ years each in modeling and investment banking experience and the capital market trading desk manager has 40+ years of experience working with large investment banks and money managers from both the commercial and municipal sectors.

We look forward to getting more involved, reach out with any questions.

Sincerely,



Director of Business Development
Municipal Capital Markets Group, Inc.
8400 East Prentice Ave., Suite 500
Greenwood Village, CO 80111
cperlitz@municapital.com
T (303) 779-4900 (ext. 6)
C (720) 956-1000