



Energy Services Coalition (ESC)

Biggest Bang for the Buck Leveraging Funds

An ESC Webinar

Second Quarter 2009: June 5, 2009

Presented by four Finance Industry Experts:

- Karen Keeler
- Joseph McLiney
- Darin Lowder
- Peter Flynn

Bonds

Increasing your Project Size by Decreasing Your Interest



G. Joseph McLiney, President of McLiney And Company, an investment banking firm that successfully completed over 350 Qualified Zone Academy Bonds, Clean Renewable Energy Bonds and other tax-credit bonds. Mr. McLiney has been in the investment banking business providing funds to municipalities for more than 20 years, is a published writer (economics), and has been a featured speaker for numerous states helping explain complex financial tools to municipalities nationwide.



Bonds

Increasing your Project Size by Decreasing Your Interest



Clean Renewable Energy Bonds

Most recent changes to CREBs
Increase/decrease in tax-credits

Qualified Zone Academy Bonds

“The Original Tax-Credit Bond”

Qualified School Construction Bonds

“QZABs made Easy”

Presented By:

G. Joseph McLiney

President

McLiney And Company

Investment Bankers

Steps



QZABs / QSCBs are like other borrowing instruments. They must follow all state and federal rules and regulations. In addition, they have additional federal regulations. To receive a Qs allocation a school district must:

- * Create a “Zone Academy”
- * Create a Zone Academy Plan
- * Find a private partner that gives 10%
- * Receive a state allocation
- * Find a “Qualified Buyer”

<http://www.taxcreditbonds.org>, or Wikipedia search, key word: QZABs

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Thank you

G. Joseph McLiney

